



News to Use

Tough Guys Don't Dance

It's time to take off the gloves, people. I want your business and I'm not afraid to admit it. If you or someone you know has been seriously injured, I want you to call me. If it sounds promising, we will meet with you and answer your questions for free. If you hire us, you owe nothing until we win or settle your case.

People have different personalities. (Believe it or not, this includes lawyers!) Some lawyers do not like conflict. Some lawyers shy away from a fight and want everyone to get along.

On the other hand, I don't try to play nice with insurance companies. I've fought with them for 18 years, and they may talk nice at first, but in the end, they take the gloves off. You must decide what kind of lawyer you want. It's an important decision.

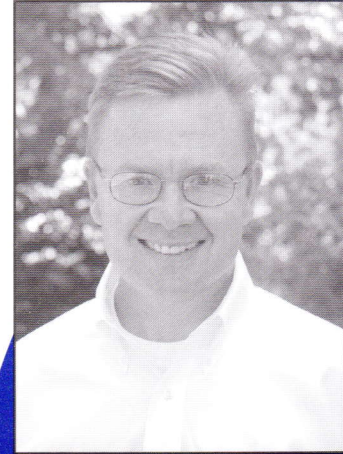
You've probably heard of the infamous Chicago mobster Al Capone, who basically ran that city in the 1920's. One night he took his

girlfriend out to a nightclub, along with a big group of his henchmen. The band struck up a song, and Capone invited a surprised member of his gang to dance with his girlfriend, and he did. The next song, Capone offered another gangster the chance to dance with his lady friend. This went on all night, until the band was about to shut down.

Capone's top lieutenant approached and said, "Boss, they're closing down. Why don't you have the last dance with your girlfriend?"

Capone looked up at him and said, "Tough guys don't dance."

When you've been injured, the insurance companies love to make you dance like a puppet on a string. I don't claim to be Al Capone, but I can tell you this: I don't dance. ■



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Thank you...

A referral from a former client or friend is the greatest compliment our firm can receive. We are grateful for every referral – below is a list of the people who recently referred a friend or family member to our firm. We would like to publicly thank each and every one of them by listing them in our newsletter. And again, we say, "Thank You!"

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